

MedTechWorld

MEDTEC Italy

THE ITALIAN MEETING PLATFORM FOR SUPPLIERS OF THE ENTIRE PRODUCTION CHAIN OF THE MEDICAL DEVICES INDUSTRY

Are you a manufacturer of components, semi-finished products, raw materials or an equipment manufacturer, a service provider or a solution provider related to the supply chain of a medical device? If yes, then take the opportunity to visit the only event in Italy dedicated to the production of medical devices.

THE ITALIAN MARKET

After Germany and France, Italy is the 3rd largest European market for the manufacturing and marketing of medical devices. Italy has over 3,000 companies creating more than 44,600 jobs. To date, 1,118 production companies were surveyed generating a turnover of more than 7 billion Euros *.

(*) source: Centro Studi Assobiomedica 2011

The MEDTEC Italy event brings the world of production of medical devices into a two-day event, also offering a high-level conference programme.



Funzione in azienda del visitatore

35%	R&S
22%	Product/Manufacturing
14%	General/Corporate Management
13%	Design Engineering/Product Design
8%	Sales
8%	Other

WHO VISITS THE EXHIBITION AND CONFERENCE?

Through MEDTEC Italy you have the ability to reach more than 2,000 high quality attendees responsible for design, R & D, production, purchase or CEO's of medical devices manufacturers.

THE TOP 5 REASONS WHY VISITORS COME TO MEDTEC:

1. New suppliers / strengthen existing relationships;
2. To learn about new products, services or technologies;
3. Problem solving and Networking;
4. Innovations;
5. To purchase products or services;



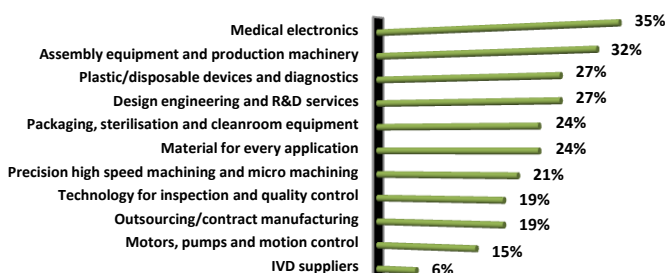
SOME VISITORS OF 2013

AB MEDICA SPA
ARTSANA SPA
B.BRAUN
BAXTER SPA
BAYER MATERIALSCIENCE
BAYER SPA
BECTON DICKINSON ITALIA SPA
BELLCO SRL
BIEFFE PROJECT
BIOENGINEERING LABORATORIES S.P.A
CHINESPORT SPA
COVIDIEN MALLINCKRODT DAR
DUPONT SPA
ESAOTE SPA
FRESENIUS
GAMBRO DASCO SPA
GE HEALTHCARE SRL
ISTITUTO DI FISICA APPLICATA CNR
ISTITUTO ORTOPEDICO RIZZOLI
ITALIANA LABORATORI BOUTY SPA
MEDICA SPA
MOCOM SRL
N. G. C. MEDICAL SPA
ORTHOFIX S.R.L
SINTECO SPA
SORIN SPA
SVAS BIOSANA SPA
UNIVERSITÀ LA SAPIENZA DI ROMA
VILLA SISTEMI MEDICALI

FACTS AND FIGURES OF THE 2013 EDITION:

- ✓ 135 EXHIBITORS (+30% COMPARED TO 2012);
- ✓ ALMOST 2,000 HIGHLY QUALIFIED ATTENDEES (+11% COMPARED TO 2012);
FROM OVER 1,000 COMPANIES;
- ✓ ALMOST 80% OF VISITORS WERE DECISION MAKERS / CO-DECISION MAKERS;
- ✓ 85% OF VISITORS HAVE THE INTENTION TO VISIT THE NEXT EDITION.

AREAS OF INTEREST FOR THE VISITOR

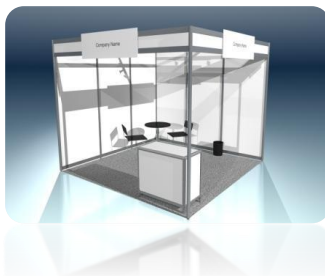


TWO EXHIBITION OPTIONS FOR YOU:

1) shell plus scheme (min. size 3x3m) – other sizes available on request

A turnkey booth equipped with:

- Carpet and walls
- Lighting system (incl. 2KW electricity)
- Furniture like:
 - 1 Table / 2 chairs;
 - Reception / stool;
 - Basket;
 - Nameboard incl. company name



You just have to bring your samples / materials to display on your booth and any graphic panels.

2) raw space (starting from 18 mq)

We provide you with the space only. You can customise your booth using your own stand contractor.

MARKETING SERVICES INCLUDED WITH BOTH PACKAGES:

- Preview of your product on the MEDTEC Italy website;
- Customized email and website banners;
- Personalized paper invitations for your customers;
- Insertion on the print and online catalogs.

SOME INDUSTRY AREAS REPRESENTED AT THE SHOW:

- ✓ Electronic and mechanical components
- ✓ Wires and Springs
- ✓ Filters, membranes and other components
- ✓ Machining of Precision Mechanics
- ✓ special alloys
- ✓ Machine tools multi-axial
- ✓ Raw materials and resins
- ✓ micro machines
- ✓ Motors and Motion Control
- ✓ OEM for Medical Devices
- ✓ pumps
- ✓ Rapid Prototyping / 3D
- ✓ Services dedicated to the design
- ✓ Logistics Services
- ✓ Outsourcing Services
- ✓ Systems for electronics production
- ✓ Sterilization and sterilization services
- ✓ Software design and production
- ✓ Automation and assembly technology
- ✓ Extrusion technology and special pipe
- ✓ Junction technology and adhesive materials
- ✓ Technology of plastics
- ✓ Technology and packing materials
- ✓ Laser Technology and Identification
- ✓ Non-woven fabric and ribbons
- ✓ Etc.

If you work in one of the above mentioned fields or produce/offer services that are used in the medical device market then MEDTEC Italy is the show for you!

For more information and / or commercial proposal contact:

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