

JEC europe

COMPOSITES SHOW & CONFERENCES

PARIS MARCH 27, 28, 29, 2012



in Europe &
in the World

TRADE SHOW
& DEMO ZONE

I.C.S. / FORUMS
& CONFERENCES

BUSINESS MEETINGS

INNOVATION AWARDS
& SHOWCASE

TECHNICAL SALES
PRESENTATIONS

JEC NEXT EVENTS

JECasia

COMPOSITES SHOW & CONFERENCES
SINGAPORE OCTOBER 18, 19, 20, 2011

Poster for JEC Asia Composites Show & Conferences, Singapore, October 18-20, 2011. The poster features a circular diagram with the text 'Connecting all the composites value chain in Asia-Pacific' and lists various event components like Raw Materials, Research and Software, Intermediate Products, Equipment, End-Users, and Manufacturers. It also mentions 'JEC NEXT EVENTS' and 'FOCUS 2011'.

JECamericas

COMPOSITES SHOW & CONFERENCES
BOSTON NOVEMBER 07, 08, 09, 2012

Poster for JEC Americas Composites Show & Conferences, Boston, November 07-09, 2012. The poster features a circular diagram with the text 'WIN MORE BUSINESS WITH JEC NETWORK' and lists various event components like Raw Materials, Intermediate Products, Equipment, End-Users, and Manufacturers. It also mentions 'JEC NEXT EVENTS' and 'FOCUS 2011'.



48,500 sqm
of exhibit space
(500,000 sq feet)

250,000
connected
professionals

1,122
exhibiting
brand names

29,867
visitors



www.JECcomposites.com

JEC
GROUP



KNOWLEDGE AND NETWORKING

→ Who are we?

JEC is an industry organisation dedicated to promoting composite materials internationally.

It originates from a non-profit association called CPC. The company's policy is to reinvest all income into developing new products and services for its customers and for the composite industry. JEC supports the development of composite materials by fostering knowledge transfer and exchanges between suppliers and users.

To date, the JEC network connects more than 250,000 professionals from a hundred different countries.

A strongly user-oriented strategy

JEC informs composite professionals about major events, economic, technical and technological developments, new products and applications.

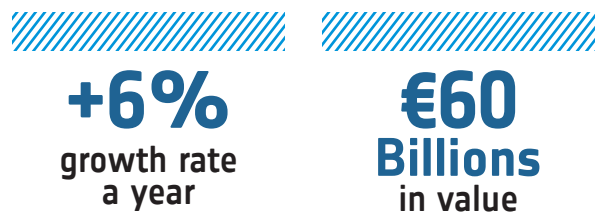
JEC's mission is to organise exchanges and to facilitate connections among all involved players – raw material producers, processors, distributors, machine and software manufacturers, institutions, academics, researchers and users (aeronautics, automotive, marine, land transportation, construction, energy, sports & leisure, EEE, etc).

Six major fields of expertise

- ▶ **Information:** newsletters and magazine.
- ▶ **Business intelligence:** strategic studies.
- ▶ **Training:** I.I.C.S. / Forum and Conferences, workshops, technical demonstrations, technical sales presentations.
- ▶ **Promotion of innovation:** JEC Innovation Awards programmes Paris and Asia, and similar competitions organised in China since 2005 and in India since 2008.
- ▶ **Publications:** technical books, conference proceedings, directories.
- ▶ **Platforms:** trade shows, business meetings, web hub.



The Global Composites Industry



→ Paris: the European capital for business, tourism and trade shows' organisation



©Agence Sofiatom, VIPARIS

Paris is still the ideal destination and is unquestionably the European capital for the composite community.

Paris is a city that creates and generates business, and the first place to organise trade shows, conventions and seminars, thanks to the diversity of its infrastructures, its fantastic network of convention centers, hotels (all categories), restaurants, subway, tram, buses, taxis, etc.

The French capital is THE best place for Scientific development and innovation, and THE European Hub for Education thanks to its connection with the strongest universities and business schools.

Paris is also the only destination to federate business and cultural attractions.

The venue, located inside the city, hosts the JEC Composites Show since 2002 and offers all the services with international quality standards.

ARE YOU LOOKING FOR NEW OPPORTUNITIES?

➤ JEC Paris 2012 main topics

1 MAJOR DISRUPTIVE INNOVATIONS

2 MANUFACTURING, AUTOMATION, ROBOTICS

3 END-USER MARKET APPLICATIONS

4 COMPOSITE COOPERATIONS & PARTNERSHIPS



➤ Exhibit at the JEC Show Paris

The JEC Composites Show in Paris is the only trade show that unites the global composite industry: an indication of the industry's commitment to an international platform where users can find a full spectrum of processes, new materials, and composite solutions. The Show presents a diversified and well-balanced offering from more than 1,120 exhibiting brand names, with 75% from abroad and 25% from France.

➤ Join the network!

JEC gives you access to effective relationship-marketing tools.

- ▶ Connect with the global composite industry and its forty different business segments (all represented at the Show),
- ▶ Reinforce your position as a key market player,
- ▶ Get your company involved in the Show's high-tech programmes,
- ▶ Meet and choose your future partners,
- ▶ Organise your public relations activities on the Show.



ARE YOU REACHING FOR SPECIFIC OBJECTIVES?

Who is visiting?

The JEC Composites Show attracts 27,700 visitors (2010 figures), 65% from abroad and 35% from France.

Users more and more won over by composite materials

The Show is a genuine platform for the global composite industry, with a strong end-user oriented position: two out of three visitors were users of composite solutions (buyers from the end-user sectors, such as engineering or R&D departments, designers, manufacturers, etc.) in the main application sectors (see exhibit below).

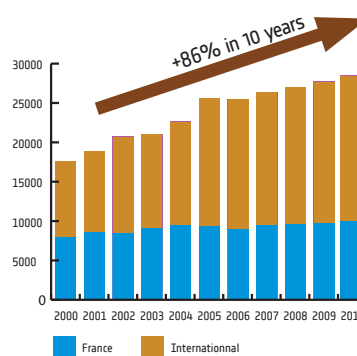
The Show chosen for its efficiency: 589 million euros in results. The visitors are generally corporate decision-makers, which explain why so much business is concluded directly on the Show.



27,700

visitors a year

Visitors' growth over 10 years



Big names expected to attend!

AERONAUTICS & SPACE

Airbus Industries, Air France, Boeing, Alenia Aeronautica, Bell Helicopter, Bombardier, CAE, Canadair, Dassault Aviation, EADS, Embraer, Enea, Eurocopter, Groupe Safran, Gulfstream, Héroux-Devtek, Honda, Karborek, Kuka, Lockheed Martin, Milled Carbon, Pratt & Whitney, Rolls-Royce, SNECMA, SIA Engineering, Singapore Airlines, Thalès, Triumph Group, ...

CONSTRUCTION

Amiantit, Bouygues, DuPont, Gerflor, Henkel, Hilti, Hobas, Quille, Lafarge, Lapeyre, ...

AUTOMOTIVE

Aston-Martin, Audi, Bentley, Ferrari, Fiat, Ford, General Motors, Goodrich, Honda, Mahindra, McLaren, Mercedes, Nissan, Peugeot, Renault, Tata, Toyota, Volkswagen, Renault F1, Honda F1...

GROUND MASS TRANSPORTATION

Alstom, Bombardier, CFF, DB, FS, Heuliez, KRRI, Mavic, Mercedes, NABI, Nike, RATP, Siemens, SNCF, ...

SPORTS & LEISURE

Babolat, Cobra, Decathlon, Head, Quicksilver/Rossignol, Mavic, Nike, Reebok Hockey, Salomon, Shimano, Trek Bicycle, Yamaha Motor...

ENERGY

General Electric, Siemens Wind Power, LM Glassfibers, BASF, Vestas, Pentair, Groupe Lyonnaise des Eaux, Gurit, Suzlon Energy, Veolia, ...

MARINE

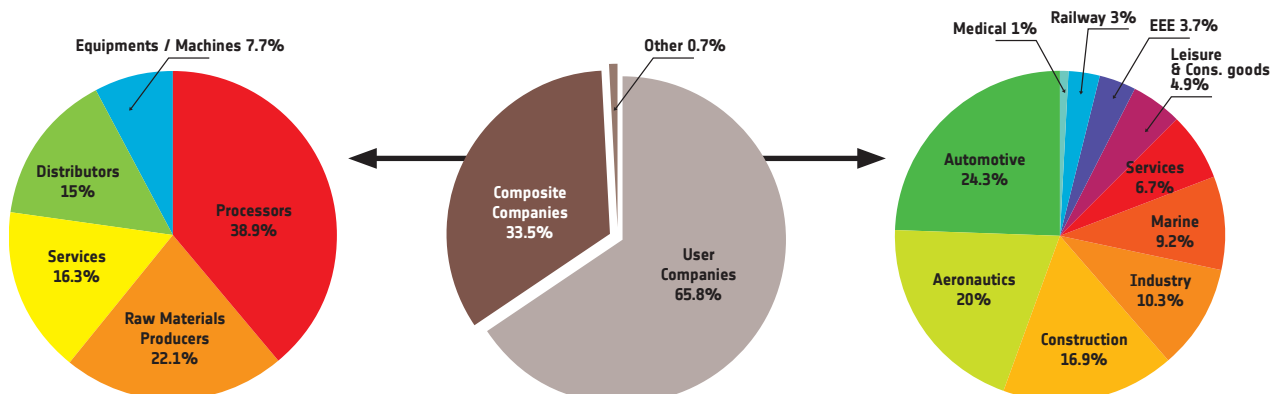
Ahlstrom, Bavaria, Bénéteau, Brunswick, DCNS, Fairline Boats, Ferretti Group, Genmar, Groupe Poncin, Hunter, Jeanneau, Sunseeker, ...

TOP 10 in 2010 (France excl.)

1. GERMANY
2. UNITED KINGDOM
3. ITALY
4. SPAIN
5. USA
6. THE NETHERLANDS
7. BELGIUM
8. SWITZERLAND
9. RUSSIA
10. CHINA



Breakdown of visitors



Who is exhibiting?

The JEC Composites Show reflects the evolution of a dynamic industry that has penetrated into all application sectors. Last year, it attracted 1,065 exhibitors, confirming its position as the leading European and international event with 75% foreign exhibitors.

The Show hosts a large number of regional and international pavilions, such as Germany (Bavaria, Saxony, North Rhine-West-phalia, Baden Wurttemberg, Bayern, CFK Valley) France (Aquitaine, Charente Maritime, Pays de la Loire, Picardie, Midi Pyrénées, Rhône Alpes), Canada, China, Czech Republic, Hungary, Great Britain, India, Spain, Italy, Malaysia, Morocco, the USA, Brazil, Bahrain and Wallonia. National trade organisations from all over the world, including the Asia-Pacific region with Australia, China, India, Japan, South Korea, Thailand and Taiwan are also represented.

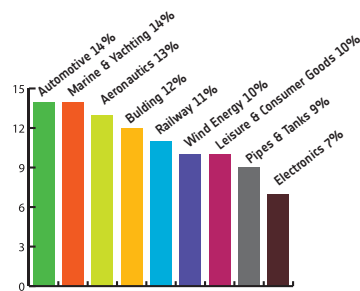


96%
of exhibitors
satisfied or very
satisfied

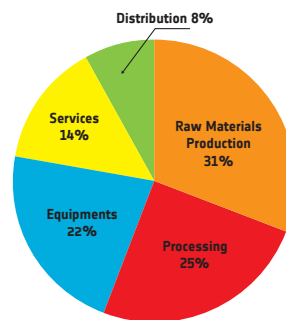


An average of
65
useful contacts
per exhibitor

Exhibitors by user sector



Exhibitors by business sector



Benefit from a maximum public exposure

Take advantage of JEC's promotion plan

When you exhibit at the Show, you automatically benefit from unusually good communication. The entire composite industry is informed on the event through:

- ✓ The media of our many partners (institutions, trade organisations, universities, research institutes, publishers, and organisers of trade shows, conferences, forums, technical symposiums, etc.) in Europe, Asia and the Americas,
- ✓ The international delegations that visit the JEC Composites Show and promote the Show at the local level,
- ✓ The world's most comprehensive press database containing more than 1,200 industrial and economic publications,
- ✓ A wide-ranging "visitor promotion" plan that places more than 200 advertisements in international trade publications covering all fields of activity,
- ✓ A pre-registering campaign for visitors that is reinforced each year,
- ✓ Link exchanges with partner websites.

JEC also gives you access to its communication and media means, including:

- ✓ A structured press office in direct contact with the worldwide media. The office is available before and during the Show to help you send your press documents to journalists and organise meetings with them,
- ✓ JEC Composites Magazine, with 8 issues per year and a circulation of 30,000 (BPA certified figures),
- ✓ The all-English JEC Weekly e-letter, sent to 24,500 subscribers, and JEC Info Composites, a bi-monthly French-language information e-letter for French markets, with 8,800 subscribers,
- ✓ The www.jeccomposites.com website, with more than 50,000 visits and 150,000 pages views per month,
- ✓ A variety of JEC publications that also promote the Show,
- ✓ A number of pre-Show direct marketing campaigns targeting companies worldwide, from very small enterprises to multinationals, using a broad range of media means (invitation cards, a visitor newsletter, flyers, press inserts, etc.) to promote your business more effectively,
- ✓ The Show's Visitor's Guide, Buyer's Guide, range of signs, and more.



YOUR EVENTS PROGRAMME

"À LA CARTE"

➔ Showcasing your know-how and expanding your network



I.I.C.S. / Forums & Conferences

Showcase your know-how and communicate it to a qualified audience, **entirely free of charge for speakers!**

JEC offers you the possibility to speak at several high-value user forums:

Aeronautics, automotive, land transportation, building & construction, wind energy, environment, natural fibres & biocomposites, marine, civil engineering, automation, recycling and more.

You'll be able to talk about your latest technological innovations to an international audience of decision-makers who represent users, raw material producers, processors, R&D specialists, and more.



Technical Sales Presentations

In 2011, for the third consecutive year, about thirty companies will give a 30-minute technical sales presentation.

All visitors have free access to these presentations, so they attract a large audience. Here is the best way for you to develop your customer base!

JEC takes care of promoting and staging your presentation before and during the three-day Show.

We receive many requests, so waste no time in booking your time slot.



Innovation Awards Programme

In 11 years of existence, this programme has already **involved more than 1,000 companies worldwide.**

The selection criteria for our Innovation Awards are technical excellence, exemplarity of the chain of partners, market potential, and originality.

Do not wait to submit your application to compete, free of charge, in one of the following categories: aeronautics, automotive & vehicles, construction & equipment, energy & industry, environment, process, sports & leisure, software, wind energy and more.

Letting your experts
take the floor!



Information, registration & sponsoring

Nicolas Cambon
cambon@jeccomposites.com
Tel.: + 33 1 58 36 15 79
www.jeccomposites.com

Put your products
in the limelight!



Information & registration

Contact your account manager

Win the 2012 JEC
Innovation Awards!



Information, registration & sponsoring

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Innovation Showcase

All Innovation Programme finalists are invited to exhibit a component or product on the Innovation Showcase.

By entering the competition, you'll be able to draw attention to the innovative and technically excellent aspects of your composite solution, as one of **30+ solutions representing the major application sectors** and exhibited in a special area.

The publicity will attract visitors to your stand and give you a competitive edge to stand out head above shoulders over your competitors.



Business Meetings

You are looking for **establishing new relationships** with raw materials producers or distributors, composites processors, machines and equipments dealers, softwares and services companies, etc.

Save time with a schedule of targeted meetings organised with visitors according their potential capability to fulfil your requirements.



Communication Tools

Do not miss a further opportunity to draw attention to your company and **get ahead of your competitors!**

Become a sponsor of the JEC Show Communication Tools: Official Show Bag, Access Badges, Badge-holder Lanyards, Footprints, Visitors Wall Maps, Visitors Guide, etc.

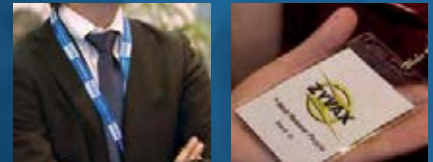


Exhibit your most innovative component!



Information & registration

Soizic Nahélou
nahelou@jeccomposites.com
Tel.: + 33 1 58 36 15 77



Optimize your Return On Investment (ROI)



Information & registration

Contact your account manager



Boost your public exposure!



Information & registration

Contact your account manager

START PREPARING YOUR PARTICIPATION NOW!

➔ Choose the stand best suited to your budget and objectives

€525 per sqm COMFORT

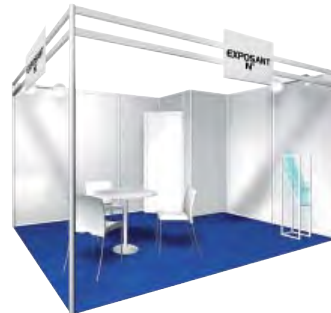


Functional

Choose the Comfort stand to simplify your exhibit, stress less, with a moderate price. All-inclusive services with large stand customization possibilities.

Minimum surface 15 sqm

€485 per sqm ECONOMIC



Entry level

A package formula for an unbeatable price, including essential services to simplify your exhibition participation.

All-inclusive services.

Minimum surface 9 sqm

EQUIPMENT

Colours:

- Carpets and carpet patterns
- 10 different colours / Partitions
- 6 different colours / Frame
- 2 different colours

Stand fittings:

- 1 storage room with 2 shelves + 1 coat rack / 1 information counter / 3 shelves / 1 glass-partitioned office unit over 24 sqm

Signs:

- 2 colourful partition ends featuring company name and stand number

- 1 sign tower with 1 logo (2 logos over 24 sqm)

Electricity:

- 1 lighting rail with 3 spotlights per 9 sqm / 1 triple socket in storage / One 3-kW electric meter (day only)

Furniture and floral decoration allowance: 20€ / sqm

- One 140-L refrigerator with beverages (no alcohol)
- 1 parking place (on request)

EQUIPMENT

Stand fittings:

- Choice of 3 colours harmonies (carpet / frame / partition)
- 1 storage room with 2 shelves + 1 coat rack / 1 triple-socket

Signs:

- 1 front sign per aisle with stand number and company name

Electricity:

- 1 lighting rail with 3 spotlights per 9 sqm
- One 3-kW electric meter (day only)

Furniture:

- 1 table / 3 chairs / 1 document rack / 1 dustbin
- 1 parking place (on request)

€570 per sqm COMFORT PLUS

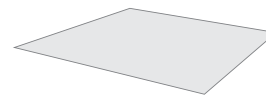


All-inclusive

All-inclusive services with premium quality fittings services and large stand customization possibilities, thanks to a wide choice of colours and materials. Highlight your presence at the show and increase your visibility.

Minimum surface 24 sqm

€380 per sqm FLOOR SPACE ONLY



This option includes only the use of a stand area.

Not-including essential services.

Minimum surface 21 sqm

EQUIPMENT

Colours:

- Carpets and carpet patterns
- 8 different colours / partitions
- 8 different colours of cotton fabrics

Stand fittings:

- 1 storage room with 2 shelves + 1 coat rack / 1 information counter
- 1 lockable office unit with translucent panels

Signs:

- Company name and stand number on each side partition
- 1 logo on information counter
- 1 hanging signage with spotlights

and 1 logo on each side

Electricity:

- 1 spotlight per 3 sqm / 2 triple sockets /
- 4 spotlights on hanging signage 300W
- One 3 kW electric meter (day only)

Furniture and floral decoration allowance: 20€ / sqm

- One 140-L refrigerator with beverages (no alcohol)
- One coffee machine with 150 servings
- 1 parking place (on request)

All inclusive

- Registration in the Buyer's Guide.
- Registration in the online Exhibitor's list.
- Registration in the online Floor Plan.
- Registration in the Visitor's Guide.
- Exhibitor's Guide online access.
- Insurance for your exhibits during the show (showcase excluded).
- Service charges.
- Exhibitor badges (based on your stand surface).
- Invitations (for VIPs and visitors).
- 1 printed copy of the Buyer's Guide.
- Possibility of speaking at the End-Users Forums.
- Possibility of participation in the Innovation Programme, presentation of related exhibits in "Showcase" area.
- Mentioned in JEC media plans (140 publications).
- Press service access (more than 1.200 connected journalists) & Press Relations service.
- VIP Club access.
- Promotional stickers & posters.
- Hall surveillance.
- Daily stand cleaning.
- Waste collection.
- Fairground tax and municipal tax.

BUSINESS SUITE

THE BEST WAY TO MEET YOUR BUSINESS CONTACTS

↳ Comfort and confidentiality

- ▶ **Meet your clients** and your network in a cozy and confidential area perfectly adapted to your needs.
- ▶ **Participate by having a tailor-made**, high quality suite which pampers your image and respects your graphic chart.
- ▶ **A gain of time!** One single interlocutor will follow your project and coordinate your needs (reception of your VIPs, catering, security services, parking possibilities...).
- ▶ **A quotation** on demand corresponding to your requirements.



The key steps:



LET OUR EXPERIENCED SALES TEAM ADVISE YOU

↳ You want to exhibit

Americas, Africa, Middle East, Turkey

Contact: Michel Germain 
germain@jeccomposites.com
Tel.: + 33 1 58 36 15 18

German-speaking countries, Scandinavia, Benelux, Eastern Europe

Contact: Nina Meyer 
meyer@jeccomposites.com
Tel.: + 33 1 58 36 15 07

France, United Kingdom, Southern Europe

Contact: Delphine Iltis 
iltis@jeccomposites.com
Tel.: + 33 1 58 36 15 17

Asia-Pacific


Contact: Jun Wang 
wang@jeccomposites.com
Tel.: + 33 1 58 36 15 75

Marketing & Sales Director


Contact: Patrice Sinthon 
sinthon@jeccomposites.com
Tel.: + 33 1 58 36 15 03

↳ Your technical team

Logistics Manager

Contact: Soizic Nahélou 
nahelou@jeccomposites.com
Tel.: + 33 1 58 36 15 77
Fax: + 33 1 58 36 15 15

Exhibitions Technical Manager

Contact: Fred Neves 
neves@jeccomposites.com
Tel.: + 33 1 58 36 15 76
Fax: + 33 1 58 36 15 15

↳ Exhibitor's Support

Contact

exhibitors@jeccomposites.com
Tel.: + 33 1 58 36 15 01
Fax: + 33 1 58 36 15 15

RENTAL CONDITIONS GENERAL RULES

■ General Conditions

The terms and conditions of trade fair organisation and in particular the trade fair's opening and closing dates, duration, location, and participation fees, are set by the Organiser and are subject to change at the Organiser's initiative without giving rise to any payment claims. The Exhibitor agrees to respect and enforce the instructions set out in the Exhibitor's Guide provided. The signatory (Exhibitor) of the exhibit space rental contract is liable to the Organiser for all consequences arising out of noncompliance with the specifications.

■ Admission

Applications must be addressed to the Organiser using the valid forms together with the down payment: 50% of the total amount. Upon receipt of the application by the Organiser, the company applying for exhibit space will be deemed to have examined the trade fair rules and regulations shown on the application form and to have accepted them without reserve. Any application from a candidate who has an outstanding debt or disputed claim with the Organiser will not be taken into account.

The merchandise, products, or services presented by the Exhibitor must conform to the trade fair classification. Only applications that are duly signed by an individual deemed to have the proper authority to commit the exhibiting company and which are accompanied by the down payment as set by the Organiser will be taken into consideration. Notwithstanding payment of this first installment, the billing of it, and/or its receipt, acceptance of the applicant or his/her company is subject to appraisal. In case of refusal, the Organiser will notify the applicant or his/her company of the decision and reimburse any down payment made.

Acceptance is made known by official notification from the Organiser or by the remittance of an invoice or a site map specifying the stand's location and surface area. Once acceptance has been confirmed, the Exhibitor shall comply with subsequent procedures until the trade fair opens.

■ Terms of Payment

Participation fees will be paid in two installments. A down payment of 50% of the total amount, of which is specified in the schedule of fees, will be sent by the Exhibitor to the Organiser along with the application. If the down payment is not included, the application will not be taken into consideration and no claims may be made regarding the absence of available space. An invoice in the amount of the down payment will be mailed to the Exhibitor. The balance on the participation fee invoice that is sent to the Exhibitor before the Event is due no later than 8 weeks before the opening of the Event, without discount for prepayment or cash payment. In the event that the Exhibitor registers less than 8 weeks before the Event – February 1st, 2012, the fees must be paid in full along with the application. All amounts must be paid when due. Failure to do so will be subject to late payment charges (legal monthly rate of interest: 1.5%). These will begin to accrue as soon as the Exhibitor has been officially notified.

■ Withdrawal

Signing the application for participation constitutes a firm commitment. If the Exhibitor wishes to withdraw, he/she must notify the Organiser by registered letter with acknowledgement of receipt. If the withdrawal occurs on or before September 30th, 2011, the Exhibitor forfeits the down payment

as a compensation fee. In case the down payment is still due, it must accompany the letter of withdrawal. If the withdrawal occurs on or after October 1st, 2011, 100% of the amount of the participation fees or of the invoice is due as a compensation fee, even if the Organiser is able to rent out the initially reserved space again. This is equally applicable if the Exhibitor has not taken possession of his/her space the evening before the opening of the trade fair. Any subsequent decrease in surface area will be considered as a cancellation for the subtracted surface area and subject to the penalties provided for thereof.

■ Allocation of space

The Organiser is free to manage the allocation of stand space as and when admission is granted, taking Exhibitor requirements and the nature of the exhibited products into consideration to the extent that it is possible. The Organiser reserves the right to alter the size and layout of the space rented by the Exhibitor, as he sees fit. The fact that an exhibitor has participated in previous Shows in no way constitutes a right to a specific location for that exhibitor. The Exhibitor will be notified of stand space allocation within a reasonable time before the Event, in the form of a map. Any claims relating to the stand space assigned to the Exhibitor will be taken into consideration only if they are addressed to the Organiser in writing within fifteen days after the map has been mailed. Claims must be motivated by real and serious reasons. The Organiser will make all due efforts to satisfy justifiable requests for change in location. After the fifteen-day time limit, the Exhibitor will be assumed to have accepted the assigned location.

■ Sub-letting / Co-Exhibitor

Subject to prior and written authorisation from the Organiser, the Exhibitor may not assign or sub-let the space that is allocated to him/her, notably in return for payment. However, exhibitors may perform as a group, subject to Organiser approval. Acceptance of a co-exhibitor or indirect exhibitor requires additional registration. A co-exhibitor or indirect exhibitor is a company that manifests its presence at the stand of another company through a listing, an object, or literature. Any co-exhibitor, whether an indirect exhibitor or member of a pavilion, will be deemed to have examined and accepted the rules and regulations for the trade fair.

■ Insurance

Insurance is obligatory for all exhibitors. The Organiser holds an insurance policy that covers any merchandise, material, or stand furnishings and decorations belonging to the Exhibitor for any loss or damages due to theft, fire, lightning, explosion, or water damage, and for total or partial accidental destruction during the Event while these objects are in their assigned places. The main terms and conditions of the policy are shown on the insurance form in the Exhibitor's Guide.

■ Cancellation of the Event

Should it be impossible to make use of the necessary premises, or should fire, war, public disaster, or any other act of God make it impossible for the trade fair to be held, the Organiser reserves the right to cancel location requests at any time by sending written notification to exhibitors, who may claim no right to set-off whatever the reasons for such a determination. Any amounts available after payment of all expenses incurred are to be divided up among exhibitors as a pro rata of the amounts

paid; however, it is expressly agreed that the Exhibitor may not exercise a remedy on any account against the Organiser.

■ Organiser Liability

The Organiser shall in no event be liable for any loss or damage that might be suffered by exhibitors (including interference with peaceful possession and any business loss) for any reason whatsoever.

■ Exhibitor's Guide

All details on Exhibitor participation in the trade fair are provided in the Exhibitor's Guide, which can be downloaded online after stand location validation. The Guide includes the order slips for electricity, water, invitations, insurance, safety procedures, and customs, among others; instructions for arranging the stands; and a number of useful addresses.

■ Catalogue

All associations, companies, brand names, and materials must be duly declared and entered into the catalogue in order to be exhibited and presented to the public. The Organiser reserves the right to refuse to allow any association, company, brand name, or material that has not been duly declared and entered in the catalogue to be exhibited. The Organiser has the exclusive right to publish the exhibition catalogue or to have it published and distributed. The Exhibitor will provide the necessary information to the catalogue's editorial staff at his/her own liability. The Organiser may on no account be held liable for omission, reproduction errors, misprints, or any other errors that may occur, and reserves the right to make changes or to group certain entries as it sees fit.

■ Shooting

The Exhibitor specifically authorises the Organiser, free of charge, to:

- Photograph and/or film the Exhibitor, the Exhibitor's team, and the products exhibited at the Exhibitor's stand, utilise these images in any medium, notably for advertising, in France and abroad for an unrestricted period of time.

■ VAT

- All exhibitors are subject to the VAT, regardless of their nationality. Foreign exhibitors may be reimbursed for the VAT in the following conditions:
- European Union member countries: the Exhibitor must file a request with the Direction Générale des Impôts (French tax authorities),
- Non-European Union countries: the Exhibitor must imperatively designate a tax representative in France to carry out these formalities.

■ Unfair Competition

Throughout the entire Event, the Exhibitor specifically shall refrain from engaging in unfair competition and/or any unsatisfactory conduct that might result in the enticement of the Show's visitors to the benefit of the Exhibitor and to the detriment of the Organiser.

■ Claims / Disputes

Any claim must be sent by registered letter with acknowledgement of receipt within ten days after the end of the Event. In case of dispute, only the French text shall have probative force and only the Paris Courts of Law shall have jurisdiction.

2012 EXHIBITOR'S APPLICATION FORM

FIRST COME, FIRST SERVED!

➔ Plan your participation at JEC Composites Paris 2012 now!



With this completed document sent to :

JEC Exhibitor's Support
Fax: + 33 (0)1 58 36 15 15
Email: exhibitors@jeccomposites.com

JEC Europe
Show
COMPOSITES
PARIS
MARCH, 27-28-29, 2012

► You will receive your new access codes to complete your exhibitor's file on the following link: www.jeccomposites-exhibitor.com

Your company

Company

Address

State

Zip code

Town

Country

Phone number*

Fax number*

E-mail

Website

Main activity of your company
(please tick only one box)

Raw materials

Services

Processor of composite parts

Intermediate products

End-user (composites / MRO)

Distribution, Agent

Equipment / tools / ancillary products

* please indicate country code. example : +33 (0)1 58 36 15 01

The contact in charge of your stand (stand coordinator)

First name

Last name

Position

Email (We will use this email to correspond with your company)

Phone number*

Fax number*

* please indicate country code. example : +33 (0)1 58 36 15 01

JEC
COMPOSITES

JEC Exhibitor's Support
Tel.: + 33 (0)1 58 36 15 01 · Fax: + 33 (0)1 58 36 15 15
Email: exhibitors@jeccomposites.com



I WOULD LIKE TO

SPECIAL RATES DURING JEC PARIS 2011

JEC Europe
Show
COMPOSITES
PARIS
MARCH, 27-28-29, 2012

1. Book a booth at JEC Paris 2012

▶ **Surface required** = sqm

Special rates for booking before June 30th, 2011

Loyal exhibitors: loyalty rate
*For any registration before June 30th down payment included
Special offer will apply on surface + equipment + corners.

5% Discount*

Equipment formula	Standard rate
Floor space only > 21 sqm	<input type="checkbox"/> 380€ (Excl.VAT/sqm)
Economic stand	<input type="checkbox"/> 485€ (Excl.VAT/sqm)
Comfort stand	<input type="checkbox"/> 525€ (Excl.VAT/sqm)
Comfort plus stand	<input type="checkbox"/> 570€ (Excl.VAT/sqm)

▶ The Loyalty offer can never occur simultaneously.

A Total cost for equipment

Total = sqm x rate = €

B Additional cost for open sides

1 corner = (+5%): (total **A**) +5% = €

2 corners = (+8%): (total **A**) +8% = €

3 or 4 corners = (+10%): (total **A**) +10% = €

C Communication and registration package

980€ Excl. VAT x Company(ies) = €

Total Price **A + B + C** = € Excl.VAT
VAT 19,6% = €

2. Your stand location

Please indicate below your requirements concerning your stand location:

Please specify the names of the companies you **would like** to be located next to

Please specify the names of the companies you **would not like** to be located next to



3. Down payment

TOTAL AMOUNT = €
(VAT included for French companies)

DOWN PAYMENT = €
(50% of Total Amount, VAT included for French companies)

- We read the rental conditions (refer to page 10) and agree.
- We agree to pay JEC 50% of the total amount upon registration.
- ▶ The balance is due 8 weeks before the event, February 1st, 2012.
- ▶ After reception of the 50% down payment you will receive your stand location.
- ▶ The loyalty rate will only apply if JEC receives your down payment before June 30th, 2011. It will appear on the final invoice.

Payment by credit card to JEC:

Mastercard  Visa 

Holder's name

Card number

Expiry date

/

3 last digits

Payment by bank transfer to JEC:

Beneficiary Name: JOURNALS AND EXHIBITIONS JEC

Beneficiary Address: 25 Boulevard de l'Amiral Bruix
75116 Paris – FRANCE

Bank Name: BANQUE PALATINE
Bank Address: SUCCURSALE MATIGNON

12 Avenue Matignon
75008 Paris – FRANCE

Bank Account: 40978 / 00022 / 0357315V001 / 72

BIC: BSPFFRPPXXX

IBAN: FR63 / 4097 / 8000 / 2203 / 5731 / 5V00 / 172

Place:

Date:

Signature and company stamp:

The signature indicates that the rules and regulations have been read, and binds the company to all JEC rules, regulations and terms. A booth will not be reserved or assigned to any company without a signed application form.

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